

# Top 50 Personal Lines Independent Agencies

## Correction: Top Personal Lines Agencies

The Top 2009 Personal Lines Agencies list that was published in the Nov. 16 issue of *Insurance Journal* was incorrect. Unfortunately, columns of spreadsheet data shifted in the process of producing that listing. *Insurance Journal* regrets the error. Below is a corrected version of the top agencies based on personal lines premium written in 2008; the agencies are from the overall *Insurance Journal* Top 100 Independent Agencies that ran in Aug. 3, 2009, issue.

Rank	Agency Name	Main Office	2008 Total Personal Lines P/C Premium
1	ISU Group*	San Francisco, Calif.	\$525,136,000
2	USI Holdings Corp.	Briarcliff Manor, N.Y.	\$465,000,000
3	Keystone Insurers Group Inc.	Northumberland, Pa.	\$416,681,533
4	Worldwide Insurance Network Inc. dba Smart Choice Agents Program*	High Point, N.C.	\$310,000,000
5	Satellite Agency Network Group, Inc. (SAN Group)*	Hampton, N.H.	\$252,702,534
6	Confie Seguros Holding Co.	New York, N.Y.	\$250,000,000
7	GreatFlorida Insurance*	Stuart, Fla.	\$235,450,000
8	Leavitt Insurance Group	Cedar City, Utah	\$206,010,403
9	Renaissance Insurance Group LLC*	Wellesley, Mass.	\$186,560,000
10	Iroquois Group Inc.*	Olean, N.Y.	\$185,183,802
11	Bollinger Inc.	Short Hills, N.J.	\$141,000,000
12	Combined Agents of America LLC*	Austin, Texas	\$103,927,270
13	TWFG Insurance Services Inc.	The Woodlands, Texas	\$100,170,626
14	Steve Standridge Insurance Inc.	Mount Ida, Ark.	\$88,928,100
15	J. Smith Lanier & Co.	West Point, Ga.	\$83,932,000
16	United Valley Insurance Services Inc.*	Fresno, Calif.	\$78,653,597
17	The NIA Group LLC	Paramus, N.J.	\$78,516,214
18	Gowrie Barden & Brett (Gowrie Group)	Westbrook, Conn.	\$73,555,441
19	Marshall & Sterling Enterprises Inc.	Poughkeepsie, N.Y.	\$70,275,000
20	Celedinas Insurance Group	Palm Beach Gardens, Fla.	\$69,563,250
21	Oklahoma Agents Alliance	Oklahoma City, Okla.	\$66,994,083
22	A-Affordable Insurance Agency	Framingham, Mass.	\$65,500,000
23	American Auto Club Insurance Agency	Charlotte, N.C.	\$61,500,000
24	Professional Insurance Associates Inc.	San Carlos, Calif.	\$52,500,000
25	Starkweather & Shepley Insurance Brokerage Inc.	East Providence, R.I.	\$50,000,000
26	DeWitt Stern	New York, N.Y.	\$50,000,000
27	The Horton Group	Orland Park, Ill.	\$49,296,865
28	North Florida Agents Network	Tallahassee, Fla.	\$48,604,329
29	Insurors Group LLC*	Bryan, Texas	\$46,459,386
30	Behnke and Associates Inc.	Hollywood, Fla.	\$43,500,000
31	John M. Glover Agency	Norwalk, Conn.	\$41,696,700
32	Lawley Service Inc.	Buffalo, N.Y.	\$41,507,307
33	The Advantage Group LLC*	Edmonds, Wash.	\$41,106,000
34	Brightway Insurance	Jacksonville, Fla.	\$38,700,000
35	Mesirow Insurance Services Inc.*	Chicago, Ill.	\$37,935,100
36	Agents Helping Agents Inc.*	Louisville, Ky.	\$37,000,000
37	Chicagoland SIA LLC	Lombard, Ill.	\$36,990,680
38	The Insurance Alliance of Central Pa. Inc.*	Camp Hill, Pa.	\$35,068,630
39	Haylor, Freyer & Coon Inc.*	Syracuse, N.Y.	\$35,000,000
40	Otterstedt Insurance Agency	Englewood Cliffs, N.J.	\$34,858,825
41	Rogers & Gray Insurance Agency Inc.	South Dennis, Mass.	\$33,842,000
42	Bainswest Inc.*	Tulsa, Okla.	\$33,494,744
43	Bouchard Insurance	Clearwater, Fla.	\$33,422,978
44	Foy Insurance	Exeter, N.H.	\$33,000,000
45	Midwest Insurance Agency Alliance Inc.	Lincoln, Neb.	\$31,478,763
46	Advanced Insurance Underwriters LLC	Hollywood, Fla.	\$31,000,000
47	Neace Lukens Holding Co.*	Louisville, Ky.	\$30,784,601
48	GIA Group LLC/Continental Insurance Agency Alliance Inc.*	Glenwood Springs, Colo.	\$29,384,611
49	Higginbotham & Associates	Fort Worth, Texas	\$28,426,978
50	Frenkel & Co. Inc.*	New York, N.Y.	\$28,163,249

\* = Identified as having an affiliation with an independent network or cluster group.